DAY ONE

9:00am – 10:00am  Check-in & Buffet Breakfast: F85

10:00am – 10:15am  Opening Welcome Session: F95

10:15am – 11:15am  Session One: The Future of Retailing
Presentation by Herb Kleinberger of NYU Stern School of Business

11:15am – 12:15pm  Session Two: China at the Inflection Point
Presentation by Marshall Fisher and Edwin Keh of The Wharton School

12:15pm – 1:15pm  Lunch: F85

1:15pm – 2:30pm  Session Five: Going Out of Business: Applying Management Science to Retailer Liquidation
Presentation by Nathan Craig of Harvard Business School and Kevin Kulinowski of Gordon Brothers

2:30pm – 2:45pm  Break: F85

2:45pm – 3:30pm  Session Three: Signaling Quality to Outside Investors
Presentation by William Schmidt of Harvard Business School

3:30pm – 4:00pm  Session Four: Managing Growth in a Retail Firm
Presentation by Marshall Fisher and Vishal Gaur of The Johnson School

4:00pm – 4:45pm  Session Six: Target’s Evolution in Shortage
Presentation by Matt Parrish of Target Corporation

4:45pm – 5:00pm  Break: F85

5:00pm – 6:30pm  Session Seven: Rent The Runway
Presentation by Ananth Raman and Vijay Subramanian of Rent The Runway

6:30pm – 9:00pm  Cocktails & Dinner: 8th Floor of Huntsman Hall
DAY TWO

7:45am – 8:30am  Breakfast: F85; sessions held in F95

8:30am – 9:30am  Session Eight: The Patient Experience—Follow up to The Cleveland Clinic
Presentation and discussion by Ananth Raman

9:30am – 9:45am  Break: F85

9:45am – 10:15am  Session Nine: Labor Mix and Flexible Response to Demand Spikes
Presentation by Wendell Gilland, Saravanan Kesavan, and Bradley Staats, all of Kenan-Flagler Business School

10:15am — 10:45am  Session Ten: Yihaodian
Presentation by Andrés Catalán of The Wharton School and Marshall Fisher

10:45am – 11:15am  Session Eleven: Online-Offline Retail Dilemmas
Presentation by Santiago Gallino of The Wharton School

11:15am – 11:45am  Break: F85

11:45am – 12:30pm  Session Twelve: Inventory Turnover and Future Stock Returns
Presentation by Vishal Gaur and Yasin Alan of The Johnson School

12:30pm – 1:00pm  Session Thirteen: Situational Determinants of Unplanned Purchasing in Emerging and Developed Markets
Presentation by Daniel Corsten of IE Business School

1:00pm – 2:00pm  Box Lunch: F85

2:00pm – 2:45pm  Session Fourteen: Operational Excellence to Support Multichannel Retailing
Presentation by Santiago Kraicelburt of Universidad Torcuato Di Tella and McKinsey & Company and Brian Ruwadi & Ildefonso Silva of McKinsey & Company

2:45pm – 3:00pm  Conference Wrap-Up